

Role: Operations Director
Location: United Kingdom
Salary: Competitive

The Role:

We are seeking an **Operations Director** to ensure these strategies are realised and we achieve our future commercial targets. Reporting to the Managing Director, this role holds overall responsibility for key aspects of business operations in the UK region. This is a great opportunity for an ambitious and driven individual to join a growing business in the UK market.

Responsibilities:

- Leadership of EHS and Quality, ensuring systems and processes are in place to ensure the health and safety of the workplace and to minimise the environmental impact of the operations.
- Responsibility for the successful delivery of all projects and current AMP7 frameworks.
- Managing senior project delivery personnel including contracts and framework managers to ensure their performance is meeting expectations and oversight of project performance to ensure that we achieve our targets.
- Identify opportunities to streamline business processes and systems, and to use company resources more efficiently.
- Management of client relations.
- Recruiting, selecting, developing, motivating and retaining appropriate talent for the project delivery team.
- Coordinate activities that affect operational decisions and business requirements.
- Contributing to company strategy to meet the company's long- and short-term objectives.
- Oversee contract negotiations with the commercial team and clients.
- Oversee and improve operational activities for Glan Agua UK and implement the necessary processes to ensure the company is structured for future growth.
- Structure the business to ensure growth is sustainable.
- Input into UK bids.
- Assist in the development of new revenue streams within the Water Sector.
- Communicating and upholding company values within the company and to the wider industry.

Requirements:

- Significant experience in the UK water sector.
- Degree in either; civil, mechanical or electrical Engineering or equivalent.
- Demonstrable experience in managing multiple programmes / frameworks.

- Chartered Engineer preferred.
- Understands how to build and lead teams.

To apply for a position please send CV and cover letter to hr@glanagua.ie.